

Financial Summary: FY2026 Consolidated Results

- April 1 2025 through March 31 2026 -

Unit: JPY in billion

Volume in thousand units

Fraction less than half omitted

% of change from the same period last year

	FY2025 April '24 to March '25 [IFRS]	FY2026 April '25 to March '26 [IFRS]	FY2027 Forecast April '26 to March '27 [IFRS]
Revenue:	3,235.6	3,479.1 +8%	3,700.0 +6%
Japan	1,275.4	1,385.3 +9%	1,450.0 +5%
Overseas	1,960.2	2,093.8 +7%	2,250.0 +7%
Operating Profit	229.5	203.7 -11%	260.0 +28%
[% to Revenue]	[7.1%]	[5.9%]	[7.0%]
Profit before Income Taxes	245.0	230.6 -6%	260.0 +13%
[% to Revenue]	[7.6%]	[6.6%]	[7.0%]
Profit for the Period Attributable to Owners of Parent	140.1	134.9 -4%	160.0 +19%
[% to Revenue]	[4.3%]	[3.9%]	[4.3%]
Operating Profit: Increase or Decrease		Profit increase due to: Price Realization 36.0 Sales / Model mix 32.0 Cost Reduction Activity 17.5 Profit decrease due to: Material Cost etc. Fluctuation -25.5 Fixed Cost Fluctuation -24.1 FX -22.0 R&D -21.0 Impact of U.S. Tariffs -16.0 Depreciation -2.7	Profit increase due to: Sales / Model mix 73.0 Price Realization 62.0 FX 29.0 Cost Reduction Activity 18.0 Profit decrease due to: Impact of the Middle East Situation -40.0 Material Cost etc. Fluctuation -40.0 Fixed Cost Fluctuation -14.2 Impact of U.S. Tariffs -13.0 R&D -12.0 Depreciation -6.5
Exchange rate	152/US\$	151/US\$	155/US\$
Facility Investment *1	140.2	151.2 +8%	160.0 +6%
Depreciation *1	80.8	83.5 +3%	90.0 +8%
R&D *2	137.0	158.0 +15%	170.0 +8%
Performance Evaluation, etc.		Revenue increase but profit decrease	Increase in revenue and profit, though falling short of record-high profit due to Middle East tensions
Sales vol. : Japan	77	82 +6%	85 +4%
Sales vol. : Overseas	446	484 +9%	499 +3%
Total Consolidated Sales Volume	523	566 +8%	584 +3%

*1 Capital expenditures and depreciation related to rental vehicles and right-of-use assets are not included.

*2 Expenditures related to R&D activities incurred during the reporting period and differs from the R&D expenses presented in the consolidated statement of profit or loss under IFRS.

[Global Sales Volume]

CV Japan	89	92 +4%	100 +8%
CV Overseas	220	232 +5%	250 +8%
LCV Overseas	230	253 +10%	253 +0%
Total Global Sales Volume	539	577 +7%	603 +4%

<The geographical (location of company) P/L information>

(Billions of yen)

FY2026 (April'25 to March'26)	Japan	Asia	Other	Total	Consl. adj.	Consolidated
Revenue	2,359.5	1,193.2	874.6	4,427.3	-948.2	3,479.1
Operating profit	34.0	114.5	64.9	213.4	-9.7	203.7
FY2025 (April'24 to March'25)	Japan	Asia	Other	Total	Consl. adj.	Consolidated
Revenue	2,174.0	1,085.8	886.9	4,146.7	-911.1	3,235.6
Operating profit	46.5	106.5	78.8	231.8	-2.3	229.5

Financial Summary: FY2026 Consolidated Results

- April 1 2025 through March 31 2026 -

【Total Shipment Volume Detail】

CV sales Vol by Region	①FY2025 (Apr'24-Mar'25)	②FY2026 (Apr'25-Mar'26)	③FY2027 Forecast (Apr'26-Mar'27)	②-①	③-②
Japan	76.7	79.9	86.6	+3.1	+6.7
North America	27.0	18.5	29.8	-8.5	+11.3
Asia	74.8	74.3	79.3	-0.5	+5.0
Indonesia	25.2	23.6	26.3	-1.5	+2.6
Thailand	8.5	8.1	9.9	-0.4	+1.7
Philippines	12.8	10.3	11.1	-2.5	+0.7
Viet Nam	9.5	12.0	11.5	+2.5	-0.5
Malaysia	6.0	7.5	5.6	+1.4	-1.8
Other	12.8	12.7	15.0	-0.0	+2.3
Europe	9.8	14.0	19.4	+4.2	+5.4
Turkey	4.0	5.0	5.8	+0.9	+0.8
Italy	3.0	6.7	8.7	+3.7	+2.0
U.K	2.2	1.6	2.8	-0.6	+1.2
Other	0.6	0.7	2.2	+0.1	+1.5
Mid/South America	26.7	33.0	32.1	+6.3	-0.9
Colombia	4.3	7.7	6.5	+3.5	-1.3
Mexico	5.5	6.4	6.8	+0.9	+0.4
Ecuador	1.3	2.3	2.1	+1.0	-0.2
Chile	1.4	1.3	1.5	-0.1	+0.2
Mexico	2.4	3.3	2.9	+0.9	-0.4
Peru	2.7	3.4	2.7	+0.7	-0.7
Other	9.1	8.6	9.6	-0.5	+1.0
Mid East	36.8	41.9	38.9	+5.0	-3.0
Saudi Arabia	22.0	26.3	20.9	+4.3	-5.4
UAE	3.9	4.4	5.4	+0.6	+1.0
Uzbekistan	2.9	2.7	3.5	-0.2	+0.8
Other	8.1	8.4	9.1	+0.4	+0.7
Africa	19.7	27.1	25.7	+7.4	-1.4
Egypt	5.4	8.2	7.7	+2.8	-0.4
South Africa	3.4	3.7	4.0	+0.3	+0.3
Kenya	3.7	5.8	4.6	+2.1	-1.2
Other	7.1	9.5	9.4	+2.3	-0.1
Oceania	15.4	13.2	13.7	-2.2	+0.5
Australia	13.0	10.8	10.4	-2.2	-0.4
Other	2.4	2.4	3.3	-0.0	+0.9
Export Total	210.2	222.0	239.0	+11.7	+17.0
Grand Total	287.0	301.8	325.5	+14.9	+23.7

LCV sales Vol by Region	①FY2025 (Apr'24-Mar'25)	②FY2026 (Apr'25-Mar'26)	③FY2027 Forecast (Apr'26-Mar'27)	②-①	③-②
Thailand	45.9	60.3	63.0	+14.4	+2.7
Asia	21.4	18.1	18.5	-3.4	+0.4
India	2.9	2.9	2.4	+0.0	-0.5
Malaysia	6.3	6.9	6.5	+0.7	-0.5
Philippines	6.9	4.8	3.7	-2.2	-1.1
Indonesia	0.2	0.6	2.3	+0.4	+1.6
Viet Nam	0.4	0.8	1.1	+0.3	+0.4
Other	4.7	2.0	2.5	-2.7	+0.5
Europe	19.4	16.9	16.7	-2.5	-0.2
U.K	7.1	2.0	3.0	-5.1	+1.1
Italy	4.8	4.1	4.5	-0.7	+0.5
Turkey	1.6	1.5	0.9	-0.1	-0.5
Other	6.0	9.4	8.2	+3.4	-1.2
Mid/South America	11.4	15.4	16.4	+4.0	+1.0
Ecuador	1.3	1.6	1.4	+0.3	-0.3
Chile	0.0	0.2	1.3	+0.2	+1.1
Colombia	0.6	0.2	0.7	-0.4	+0.5
Other	9.5	13.3	12.9	+3.8	-0.3
Mid East	33.9	22.6	20.9	-11.3	-1.7
Saudi Arabia	27.4	16.7	16.8	-10.7	+0.2
Israel	1.8	1.2	0.8	-0.6	-0.4
Oman	1.3	1.7	1.4	+0.3	-0.2
Other	3.4	3.1	1.8	-0.4	-1.2
Africa	37.7	53.8	51.5	+16.1	-2.3
Egypt	11.1	19.7	19.1	+8.6	-0.6
South Africa	24.4	28.2	28.1	+3.8	-0.1
Other	2.2	5.9	4.2	+3.6	-1.7
Oceania	38.3	46.4	48.9	+8.2	+2.5
Australia	36.9	44.4	46.8	+7.5	+2.4
Other	1.3	2.0	2.1	+0.7	+0.1
Other	21.5	20.0	17.6	-1.6	-2.3
Grand Total	229.6	253.4	253.4	+23.8	+0.0

UDT CV sales Vol	①FY2025 (Apr'24-Mar'25)	②FY2026 (Apr'25-Mar'26)	③FY2027 Forecast (Apr'26-Mar'27)	②-①	③-②
Japan	11.8	12.6	13.4	+0.7	+0.9
Thailand	0.9	1.5	1.6	+0.6	+0.0
Indonesia	2.2	1.3	1.2	-0.8	-0.2
South Africa	2.3	2.5	2.5	+0.2	-0.0
Australia	0.4	0.8	1.0	+0.4	+0.2
Other	3.9	3.9	4.8	-0.0	+0.9
UDT Total	21.5	22.6	24.4	+1.0	+1.9